

PRESS RELEASE

LANE (SALINI IMPREGILO) READY TO EXPAND FURTHER IN U.S. WITH NEW PRESIDENT, CEO AT LANE

MILAN, July 11, 2019 – Salini Impregilo is ready to expand further in the United States, its biggest market by revenue, with a new commercial strategy. With an order backlog at the end of June exceeding \$4 billion and new orders totalling more than \$800 million including contracts that are new or in the process of being finalised, as well as best offers, the Group aims to increase its market share with new projects in the transport, water and tunnelling sectors.

The strategy comes with the naming of Mark Schiller as President and Chief Executive of Lane Industries, Inc. parent of The Lane Construction Corp, one of the top builders in the country and a U.S. subsidiary of Salini Impregilo.

A 30-year veteran of Lane, Schiller was head of Lane's Plants and Paving division before becoming Lane's Executive Vice President and Chief Operating Officer of Operations – Construction. He will replace Robert Alger, who will become Chairman of the Board at Lane Construction after a 40-year career at Lane.

The change in management marks the next phase in the development of Lane following the sale of Plants and Paving in 2018 as it switches its focus from roadwork and other projects in a limited number of U.S. states to large infrastructure contracts across the country in the sustainable mobility and water sectors.

Salini Impregilo is one of the major global players in the construction of large, complex civil infrastructure. It is a leader in the water sector such as dams and water treatment plants, as well as transport, where it is involved in the biggest sustainable mobility projects in rail and metro systems. Its record includes some of the world's most iconic projects in bridges, roads and motorways, civil and industrial buildings, and airports. The Group has 113 years of engineering experience on five continents, with design, engineering and construction operations in nearly 50 countries and more than 35,000 employees from more than 100 nationalities. It is a signatory of the United Nations Global Compact as it pursues the sustainable development goals of its clients, from clean water and energy to sustainable mobility to buildings with a low environmental impact. Its expertise is displayed in projects such as the Grand Paris Express metro system, Cityringen in Copenhagen, Sydney Metro Northwest, Red Line North Underground in Doha and Line 3 of the Riyadh Metro. Other projects include the expansion of the Panama Canal, the Rogun hydroelectric dam in Tajikistan, the Anacostia River and Northeast Boundary tunnels in Washington, D.C. and the Al Khor 2022 World Cup stadium in Qatar. In 2018, new orders totalled €6.0 billion, with a total backlog reaching €33.4 billion. Salini Impregilo Group is headquartered in Italy and is listed on the Milan Stock Exchange (Borsa Italiana: SAL; Reuters: SALI.MI; Bloomberg: SAL:IM).

[More information at www.salini-impregilo.com](http://www.salini-impregilo.com)



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