

PRESS NOTE

SALINI IMPREGILO (WEBUILD) LAUNCHES CONTEST TO SELECT GLOBAL INFRASTRUCTURE FUNDS FOR PARTNERSHIPS TO ENTER NEW MARKETS

MILAN, March 12, 2020 – Salini Impregilo (Webuild), Italy’s leading infrastructure group and a global player in the sector, has launched a beauty contest to select infrastructure funds as partners in the development of commercial activity worldwide and the review of opportunities in segments and markets of common interest in order to start activities that establish cash generation for the Group.

The aim of the Group, which is pursuing its Progetto Italia plan to consolidate the excellences found in the sector in Italy and expand in international markets, is to create a long-term strategic alliance with some of the main investment funds of the sector to develop in the next three/five years a potential market of identified infrastructure projects worth more than \$100 billion. It will focus on growing in countries with low risk profiles and on projects that are economically and financially sustainable over the long term.

It plans to draft a short list from which to select long-term partners and start a strategic program to make the most of the Group’s expertise in the Finance, Design, Build, Operate, Maintain segment and participate in market sectors of greater added value, focusing mainly on Western Europe, United States, Australia and Canada.

With this initiative, the Group aims to seize the best opportunities amid a trend that is seeing many countries apply innovative forms of financing to develop projects of public interest, among which public-private partnerships. Direct investment in infrastructure is becoming more attractive to investors, partly due to low interest rates that are reducing the cost of financing projects and encouraging long-term investments.

Salini Impregilo is one of the major global players in the construction of large, complex civil infrastructure. For five years it has been ranked No. 1 in the water infrastructure sector by Engineering News-Record (ENR) and as of 2018 has achieved ranking in the Top Ten of the Top Environmental Firms. It is also a leader in the transport infrastructure sector, being involved in major sustainable mobility projects in rail and metro systems around the world. It has successfully built some of the world’s most iconic projects: bridges, roads and motorways, civil and industrial buildings, and airports. The Group has 113 years of engineering experience on five continents, with design, engineering and construction operations in nearly 50 countries and more than 35,000 employees from over 100 nationalities. It is a signatory of the United Nations Global Compact as it pursues the sustainable development goals of its clients, from clean water and energy to sustainable mobility to buildings with a low environmental impact. Its expertise is displayed in projects such as the Grand Paris Express metro system, Cityringen in Copenhagen, Sydney Metro Northwest, Red Line North Underground in Doha and Line 3 of the Riyadh Metro. Other projects include the expansion of the Panama Canal, the Rogun hydroelectric dam in Tajikistan, the Anacostia River and Northeast Boundary tunnels in Washington, D.C. and the Al Bayt 2022 World Cup stadium in Qatar. In 2019, new orders totalled €8.1 billion, with a total backlog reaching €36.2 billion. Salini Impregilo Group is headquartered in Italy and is listed on the Milan Stock Exchange (Borsa Italiana: SAL; Reuters: SALI.MI; Bloomberg: SAL:IM).

[More information at www.salini-impregilo.com](http://www.salini-impregilo.com)





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