

## PRESS NOTE

### **WEBUILD GM MASSIMO FERRARI: GROUP SIZE KEY TO INVESTING IN ARTIFICIAL INTELLIGENCE AND NEW TECHNOLOGIES TO IMPROVE COMPETITIVENESS**

### **FOCUS ON WORKPLACE SAFETY AND PROCESS EFFICIENCY WITH A VIEW TO SUSTAINABILITY AS A TANGIBLE RESPONSE TO THE GLOBAL ENERGY TRANSITION**

*Milan, November 28, 2023* – "The growth of the Webuild Group has allowed it to reach a scale where it can structure a continuous innovation process, to also apply to the acquired smaller companies and the entire supply chain, in order to gain global competitiveness. The use of artificial intelligence and new technologies in the infrastructure sector has ensured extraordinary results in some areas that are strategic to us, like ensuring the safety of people during construction. For safety alone, in fact, from 2020 to 2022, the Group has provided 1.4 million hours of training, for direct and third-party employees, helping to create a widespread safety culture even in smaller companies of the supply chain."

This is what Webuild General Manager Massimo Ferrari emphasized when he addressed the "Digital Transformation and Technological Innovation for a Sustainable Future," topic at the opening ceremony of the second edition of the "Sustainability and Green Management," Master's programme organized by RCS Academy Business School.

"Webuild, thanks to a focused strategy, has established itself in recent years, as an international leader in the infrastructure sector, with a presence in 50 countries, 85,000 employees (including direct and third-party personnel), and a 1.3 percent share in the Italian market, well below what our competitors recorded in their domestic markets. We operate in a global market that has grown nearly 10 percent between 2019 to 2023. Despite the pandemic and the geopolitical crises, the sector has grown significantly. It has, in fact, almost doubled the +5% mark achieved in the 2014-2018 period, driving the energy transition. The global dimension reached by the Group allows us to develop efficiencies that, thanks in part to technological innovation, open new opportunities, both in terms of margins and cash generation, and in terms of competitiveness and entry into new segments, such as building complex data centers throughout Europe. We often invest in low-cost, but high-performance technologies created with small-to-medium-sized partners. We are increasingly using artificial intelligence and other technologies in many processes such as counterparty evaluation and due diligence operations. But our biggest investments are focused on ensuring the safety of the people who work with us and our partners'."

Mr. Ferrari, who is also a member of the Scientific Committee of the Master's programme, continued by saying that "Today, public and private clients pay an increased attention to the results achieved on the basis of the qualitative and quantitative indicators guided by sustainability criteria, which therefore become a competitive factor for participating in tenders, as well as an evaluation element used by banks and financial analysts. We are witnessing a rising expectation on the effort to reaching the net zero goal, making a tangible contribution to the decarbonization process, in addition to the challenge to achieving the zero accidents at work goal."

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*Webuild is a global leader in the design and construction of large, complex projects in the sectors of sustainable mobility (rail, metro, bridges, roads, ports), hydropower (dams, power plants), water (treatment and desalination plants, wastewater management,*



irrigation dams) and green buildings (civil and industrial buildings, airports, stadiums, hospitals). It supports clients in achieving the Sustainable Development Goals (SDGs) established by the United Nations. The recognised leader in infrastructure for the water sector, it operates in 50 countries. It has 85,000 direct and indirect employees from 100 nationalities, and a supply chain of more than 17,500 businesses. In its 117 years of applied engineering on more than 3,200 projects, the Group has built 14,118 kilometres of rail and metro lines, 82,509 kilometres of roads and highways, 1,018 kilometres of bridges and viaducts, 3,396 kilometres of tunnels, and 313 dams and hydropower plants. Projects include the Genoa San Giorgio Bridge, the second Panama Canal, the Lake Mead Third Intake hydraulic project near Las Vegas in the United States, the Airport Line in Perth, Australia and the Stavros Niarchos Foundation Cultural Center in Athens. Projects under construction include the Brenner Base Tunnel, Line 4 of the Milan metro system, the Terzo Valico dei Giovi-Nodo di Genova in Italy, and the North East Link of Melbourne in Australia. . As of June 30, 2023, the Group had total orders worth €61 billion, with more than 90% of the Group's construction backlog related to projects linked to the advancement of the United Nations 2030 Sustainable Development Goals (SDGs). Webuild, subject to the direction and coordination of Salini Costruttori S.p.A., is headquartered in Italy and is listed on the Milan stock exchange (WBD; WBD.MI; WBD:IM). Since 2021, it is member of the MIB ESG, the index of Italian companies with the best ESG practices.

[More information at www.webuildgroup.com](http://www.webuildgroup.com)



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