

PRESS NOTE

FERRARI, WEBUILD: A LONG-TERM STRATEGY AND A GLOBAL APPROACH TO OVERCOME GEOPOLITICAL COMPLEXITIES AND SEIZE NEW OPPORTUNITIES

Milan, 10 April 2025 – Companies operating globally face numerous challenges in today's complex geopolitical landscape. These obstacles and strategic responses were the focus of the seminar "*Challenges in International Financial Management*," led by Massimo Ferrari, General Manager of Webuild, as part of the Corporate Finance course at the Faculty of Economics, Sapienza University of Rome.

The seminar provided an in-depth analysis of the economic, political, operational, financial, tax, insurance, legal, and ESG (environmental, social, and governance) challenges businesses face in international markets.

"Effective financial planning requires a multidisciplinary analysis including a country-specific perspective. Based on corporate experiences and outlooks, it is essential to assess how industrial and corporate operations in a given country impact the ability to operate or profitability in other states, including restrictive measures such as financial sanctions and import/export restrictions. To enhance business resilience, it is therefore crucial to diversify and maintain a global approach in monitoring and managing corporate exposure. Defining the business plan for a multinational group is a process driven by vision, mission, and long-term objectives, achieved through the creation of operational plans and continuous monitoring," said Ferrari.

Over the last 10 years, Webuild has demonstrated resilience and the ability to grow despite geopolitical complexities, becoming a leader in the construction of large, complex infrastructure projects. The company operates in over 50 countries, employing more than 92,000 people. "Webuild," explained Ferrari, "has shown exceptional structural resilience and the capacity to grow and generate cash, even in the face of rapidly changing global macroeconomic scenarios. These factors have been key to the record results achieved in 2024, surpassing the main targets set in the 2023-2025 three-year plan a year ahead of schedule, and subsequently revising the 2025 guidance upward. A well-defined strategy and a presence in low-risk markets enable us to tackle future challenges and fully capitalize on global opportunities."

Webuild is a global leader in the design and construction of large, complex infrastructure projects in sustainable mobility, hydropower, water treatment, and green buildings. A recognized leader in the water sector, it works in approximately 50 countries with over 92,000 people of 125 different nationalities. The Group boasts nearly 120 years of applied engineering on more than 3,700 completed projects, with a track record of 13,648 kilometres of railways, 891 kilometres of metro lines, 82,577 kilometres of roads and highways, 1,022 kilometres of bridges and viaducts, 3,462 kilometres of tunnels, and 318 dams and hydropower plants. Among its most famous projects: the expansion of the Panama Canal, the Long Beach International Gateway bridge in California, the Third Bosphorus Bridge in Turkey, the Sydney Metro Northwest skytrain viaduct and bridge, the Kingdom Centre skyscraper in Riyadh, Saudi Arabia, and numerous metro lines in Copenhagen, Paris, Rome, Milan, Naples, Doha, Thessaloniki, and Riyadh. Among the main ongoing projects, the following stand out: the New Genoa Breakwater, the Brenner Base Tunnel, the Pedemontana Lombarda Highway, Line C of Rome's metro network, the high-capacity railways between Genoa and Milan, the high-speed railway between Naples and Bari, the Palermo-Catania-Messina high-capacity railway, the Snowy 2.0 hydropower scheme in Australia, and the Trojena dam network in Saudi Arabia. As of December 31, 2024, the Webuild Group registered total revenues for €12 billion and a total backlog of €63 billion, with more than 90% of its construction backlog related to projects linked to the United Nations Sustainable Development Goals (SDGs). Webuild, subject to the direction and coordination of Salini Costruttori S.p.A., is headquartered in Italy, is listed on the Milan Stock Exchange, Borsa Italiana (WBD; WBD.MI; WBD.IM), and since 2021, it is included in the MIB ESG index of the Italian blue-chip companies with the best ESG practices.

[More information at www.webuildgroup.com](https://www.webuildgroup.com)





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