PRESS NOTE

WEBUILD: A COMMERCIAL PLAN WITH A GLOBAL SCOPE IS EXECUTED TOGETHER WITH A NETWORK OF 17,500 COMPANIES

- *Webuild hosts 10th Supplier Meeting in Rome, followed by about 4,500 main partners and suppliers*
- *Investments in innovation and digitalization crucial to face competitively future challenges in global infrastructure sector, which is growing at a rapid rate*

MILAN, October 15, 2025 - "It is only by creating an increasingly cohesive system that we will be able to face and win global challenges together," said Pietro Salini, Chief Executive of Webuild, at the start of Supplier Meeting 2025 at the Ara Pacis Museum in Rome, which was followed by about 4,500 of the Group’s main partners and suppliers.

Salini stressed how the infrastructure sector is experiencing a phase of expansion at the global level, driven by people's growing needs: mobility, access to water, energy, sustainability. “We are witnessing the growth of people's needs in different countries, and infrastructure projects are crucial for governments to continue on the path of improving people’s daily lives. Webuild stands out for its delivery capabilities: we have delivered over 330 projects since 2012, together with a large team of suppliers and subcontractors with whom we have been working for years. The investments of a large group like our benefit the entire supply chain by raising the standard for quality, safety, legality and compliance in the sector," he said. To show how infrastructure has been an engine for development both in Italy and abroad is the immersive multimedia exhibition EVOLUTIO, designed by the Group and open to the public until November 9 at the Ara Pacis Museum in Rome. On display are 120 years of industrial and social history through the great works carried out by the Group, which have transformed the face of cities and the way people live.

With a presence in more than 50 countries with 95,000 people directly and indirectly working on its projects, Webuild is a global leader in the infrastructure sector. Its iconic projects include the second Panama Canal, the latest metro lines in Copenhagen, Paris, Doha, Riyadh, Rome and Milan, as well as high-speed railways in Italy and large dams in Africa.

"Today, the winners are those who know how to move faster, innovate better and build value together with their supply chain by focusing on people, processes and innovation. Webuild has experienced a profound industrial and organisational transformation in the last 10 years, evolving into a global platform capable of addressing infrastructure projects of increasing scale. Revenues are now five times greater than they were in 2012, with an order backlog of about €59 billion, confirming the solidity and visibility of the business for the coming years. Advanced governance and risk control, a growing size, geographical diversification and increased investments have strengthened the Group's resilience and generated positive impacts throughout the value chain, even in the presence of complex and sometimes unpredictable scenarios," said Massimo Ferrari, General Manager of Webuild, underlining the central role of the supply chain in addressing global challenges.

In a separate speech, Claudio Lautizi, General Manager Global Operations at Webuild, recalled the main projects delivered in recent months by the Group. One of them is the Grand Ethiopian Renaissance Dam (GERD), "the largest hydroelectric project ever built in Africa, which doubles Ethiopia's energy production and favors the continent's energy transition," he said. Lautizi also spoke of the prospects offered by the Group's commercial plan for the 2025–2026 period, based on a careful selection of the projects for which to bid and investments in job safety, innovation and sustainability. "Webuild has a commercial plan of broad scope, with a solid presence in Europe, Australia, North America and the Middle East, all areas in expansion where the Group enjoys a strong competitive position," he added.

Also at the meeting, Claudio Notarantonio, Chief Supply Chain Officer of Webuild, highlighted how the Group's development has travelled in parallel with the evolution of its procurement model, highlighting how "digitalisation and innovation are fundamental tools to address the complexity of the sector and ensure operational excellence. The concept of the event 'Next is Now' must push us to always look forward, continuing to do co-design and co-development together with our entire production chain".

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