

## **PRESS NOTE**

### **WEBUILD AND CONFARTIGIANATO: A NEW PARTNERSHIP TO PROMOTE SUPPLY CHAIN AND ITALIAN SMEs IN INFRASTRUCTURE**

- *Webuild and Confartigianato join forces to facilitate Italian SMEs' access to the supply chain of major infrastructure projects and contribute to a more competitive national system*

ROME, November 24, 2025 – A bridge between large infrastructure projects and small Italian businesses: this is the essence of the agreement signed today by Webuild, a global leader in the construction of large, complex infrastructure, and Confartigianato Imprese, the largest organisation representing trades and small and micro-enterprises (SMEs). The strategic agreement aims to foster the inclusion of SMEs in the Group's supply chain, which in Italy counts for more than 14,200 businesses, helping to promote economic and social development.

The agreement was created with the goal of building a shared, more competitive ecosystem based on quality, innovation, and sustainability in the maintenance and management of infrastructure assets.

"This agreement is not just a collaboration between two entities, but an investment in a country system," commented Pietro Salini, Chief Executive of Webuild. "Infrastructure is the engine of development. And to work at its best, it must involve all of Italy's productive energies: from large companies to small local businesses that make 'Made in Italy' unique worldwide. We believe Italy's strength lies in its ability to work as a team; integrating skills, innovating, and creating jobs and widespread opportunities. With Confartigianato, we want to build a stronger and more inclusive supply chain capable of generating value for communities and the national economy."

"Our businesses - with their roots in local communities and the excellence displayed by their trades skills - represent a unique heritage of quality, flexibility, and capacity to innovative," said Marco Granelli, President of Confartigianato. "Putting this energy at the service of infrastructure challenges means strengthening Italy's competitiveness and creating new opportunities for widespread growth. Together with Webuild, we share the commitment to building a more open, inclusive, and reliable supply chain, where SMEs can fully express their value. It is a common effort to support the development of local areas, improve the quality of public works, and contribute to a more modern, dynamic, and cohesive national system."

The partnership includes the development of joint initiatives and operational measures to ensure innovation, reliability, and widespread coverage across the country. In this context, Confartigianato will provide its network of 4CNetwork consortia, while Webuild will offer companies training and qualification opportunities on legality, transparency, and workplace safety through its dedicated systems and programs.

Webuild is a global leader in the construction of large, complex infrastructure projects. With 120 years of history, it operates in about 50 countries and employs around 95,000 people. The Group focuses on four strategic areas: sustainable mobility, clean water, clean hydro energy, and green buildings. Webuild is committed to promoting innovation, safety, and sustainability, contributing to global development goals.

With a network of local associations and regional federations, Confartigianato represents more than one million businesses across all production sectors. Every day, in its 1,088 operational offices throughout Italy, 9,820 people work to serve more than 1.5 million trades SMEs with three million employees.

\*\*\*

*Webuild is a global leader in the construction of large, complex infrastructure projects, with a focus on sustainable mobility, hydropower, water treatment, and green buildings. A recognized leader in the water sector and active in about 50 countries, the Group employs approximately 95,000 people of over 125 nationalities. It boasts 120 years of experience with over 3,700 completed projects. Its track record includes 13,648 kilometres of railways, 891 kilometres of metro lines, 82,577 kilometres of roads and highways, 1,022 kilometres of bridges and viaducts, 3,462 kilometres of tunnels, and 319 dams and hydropower plants. Among its most iconic projects are the Grand Ethiopian Renaissance Dam in Ethiopia, the expansion of the Panama Canal, the Long Beach International Gateway bridge in California, the Second Bosphorus Bridge in Turkey, the Sydney Metro Northwest skytrain viaduct and bridge, the Kingdom Centre skyscraper in Riyadh, and metro lines in cities such as Copenhagen, Paris, Rome, Milan, Naples, Doha, Thessaloniki, and Riyadh. Ongoing projects include the New Genoa Breakwater, the Brenner Base Tunnel, the Pedemontana Lombarda Highway, Metro di Roma's Line C, the Genoa-Milan and Naples-Bari high-speed/high-capacity railways, the Palermo-Catania-Messina high-capacity railway, the Snowy 2.0 hydropower scheme in Australia and the Dams System in Trojena in Saudi Arabia. As of December 31, 2024, the Group registered total revenues of €12 billion. As of June 30, 2025, its total order backlog stands at approximately €59 billion, with over 90% of its construction backlog related to projects linked to the United Nations Sustainable Development Goals. Listed on the Borsa Italiana stock exchange in Milan (WBD; WBD.MI; WBD.IM), it is member of the MIB ESG index of Italian companies with best ESG practices. Headquartered in Italy, it is subject to the management and coordination of Salini Costruttori S.p.A.*

[More information at www.webuildgroup.com](http://www.webuildgroup.com)



**Contact:**

**Francesca Romana Chiarano**  
Senior Manager – Media Relations  
Tel. +39 338 247 4827  
email: [f.chiarano@webuildgroup.com](mailto:f.chiarano@webuildgroup.com)

**Lorenza Manessi**  
Confartigianato Imprese  
Head of Media Relations  
Tel. +39 339 7577 225  
email: [lorenza.manessi@confartigianato.it](mailto:lorenza.manessi@confartigianato.it)